

Springfield, Mass.,  
Jan. 27, 1917.

Dear Mr. Luffer;

I am in receipt of your Script  
Cut Catalog and the script cuts in it are certain-  
ly fine.

The criticisms were welcome and at your  
suggestion I am enclosing something in pure  
India for the Journal. Should it somehow es-  
cape the waste basket, it was my intention to  
have it reduced one third.

"Parental care" sounds good, but you will un-  
doubtedly want to take it all back after glancing  
at the enclosed specimens.

Greetings to all the Zanerians.

Sincerely,

A. A. Arenius

Most policies in the Mass. Mutual are written  
in the above lettering. It is written quite rapidly,  
about half as fast as ordinary writing, the back-  
hand being more rapid than the vertical.

For me, <sup>the terms</sup> finger movement on the one hand, and arm movement on the other hand, are both simple and expressive - much more so than forearm, muscular, or whole arm, and consequently more scientific from ~~either~~ the standpoints of common understanding, <sup>terminology,</sup> etymology, or anatomy.

If I have succeeded in making more clear the relationship existing between the members and movements employed in the act or art of writing, I have then accomplished my desire.

C. P. Zaner

Oct. 26, 1906.

\$1700<sup>00</sup>/<sub>100</sub> Davenport, Iowa.

November 5<sup>th</sup>, 1912

On demand I promise to pay  
to the order of William J. Harms,  
Seventeen hundred <sup>00</sup>/<sub>100</sub> Dollars,  
value received.

J. H. Baumhoff.

Some easy business pen-  
manship as taught in the  
Zanerian.

Specimen of ornamental  
penmanship.

Zaner <sup>and</sup> Bloser,  
Per Darnes

Specimen business pen-  
manship, as is taught in the  
Zanerian College.

Compliments of  
Zaner and Blaser.

We thank you heartily for the  
good list of subscriptions just  
received

Janer <sup>and</sup> Blaser.

1 2 3 4 5 6 7 8 9 0

1 2 3 4 5 6 7 8 9 0

Zanerians

Zanerian pupils preparing to teach are trained to write a free, easy, rapid, and serviceable handwriting such as they will need in training pupils to meet modern requirements.

The American

American College

Business Educator

J. P. Cameron & Co. Boston

J. P. Cameron & Co. Boston

The American



Mr. E.A.  
Supper;

Jan. 14, '09.

A specimen  
of foolhardy penmanship.

C.P.  
Dexter

Arrangement in handwriting  
is more a matter of judgment than  
of technical skill. Style is but ex-  
pression of individual taste, and  
taste is the result of inheritance, en-  
vironment and education. Hand-  
writing is an index of artistic judg-  
ment or indifference to orderliness in  
arrangement.

65/8 m

Dear Friends, Although  
mistake was made in filling my  
last order for Elmwood Bond. I  
think my order was for 10 \$2. and  
you sent 14 \$1/2 and no \$2. I  
am returning 10 \$1/2 for which  
please send my 10 \$2. The forms  
are for a receipt and am anxious  
to have them right  
Sincerely  
J. J. Barber

HAND-WRITTEN CAPITALS—SIX SUPERIOR PENMEN SUPERVISE ALL THE WRITING DONE AT THE ALBANY BUSINESS COLLEGE.

Aug 23<sup>rd</sup> 1910. Albany N.Y.

Dear Friends—  
 Enclosed herewith 20¢ in stamps  
 for some Connecticut Bonds  
 1/20/11  
 With kind regards,  
 Yours sincerely  
 J. W. Flickinger  
 Jan 20 1911

HAND-WRITTEN CAPITALS—SIX SUPERIOR PENMEN SUPERVISE ALL THE WRITING DONE AT THE ALBANY BUSINESS COLLEGE.

J. W. Flickinger

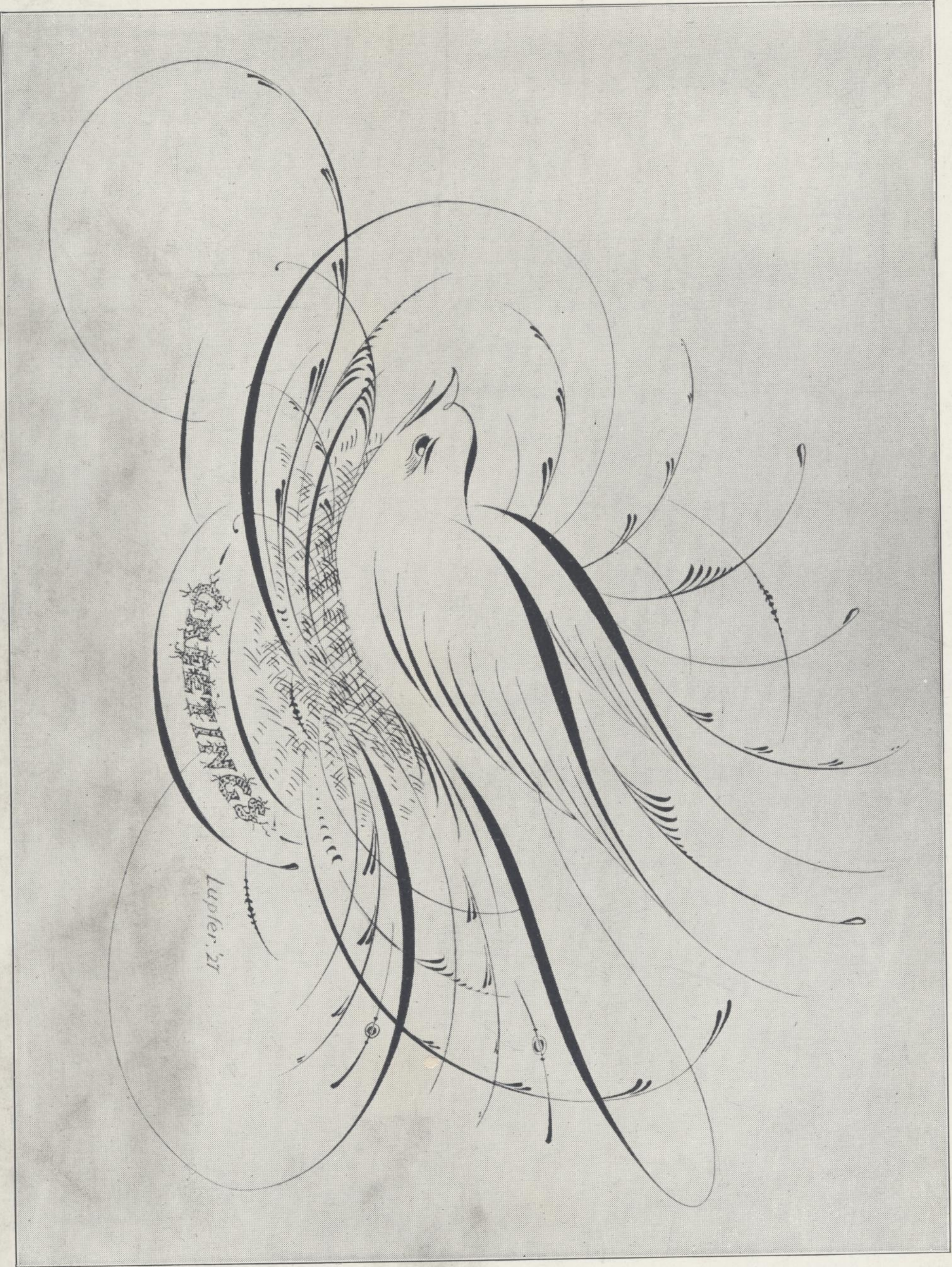
Glenolden, Pa.

What I Live For

"I live for those who love me,  
For those who know me true,  
For the Heaven that smiles above me,  
And awaits my spirit, too; —  
For the cause that lacks assistance,  
For the wrong that needs resistance,  
For the future in the distance, —  
And the good that I can do."

4 1/2 in.

Berkman





284

Blackboard  
Writing



James H. Flower Co.  
PUBLISHERS

Columbus.

Ohio.  
U.S.A.

of Jamesians.

J. H. Flower

Columbus,

Ohio



A fair specimen of my writing.

C. M. Summers.

Herman Howard.

Box 111.  
Glenolden, Pa.



PENNSQUARE  
STATION



Zaner & Bloser,

Columbus,

Zanerian  
Inst College.

Ohio.

A line of business penman-  
ship such as is taught in the  
Zanerian College. Written by Luffer.

A specimen of ornamental  
penmanship. Zaner and Bloser  
Per Darnes

Handwritten cursive text on a strip of paper, likely a name or address. The text is written in a highly decorative, flowing script. The first line appears to read "Miss C. J. G. R. H. S. P." and the second line "2nd St. N. York." followed by "N. York." on the next line.

Handwritten cursive text on a strip of paper, likely a name or address. The text is written in a highly decorative, flowing script. The first line appears to read "Miss C. J. G. R. H. S. P." and the second line "2nd St. N. York." followed by "N. York." on the next line.

THE -  
Business Educator,  
Columbus Ohio.

THE -  
American Art  
College

Very truly yours.  
Jno. Peterson.

A. P. Newb.

The

1

Wm. W. W.

Wm. W. W.

Wm. W. W.

Wm. W. W.

Wm. W. W.

The  
Business Calculator

A. W. Hoser

James  
& Hoser



Demand what is right

A B C D E F G H I

J K L M N O P Q R

S T U V W X Y Z &

Reed. Dallas

Mr. *Sampson*  
*Columbus*  
*Ohio.*  
*Janer & Blasen*

— John Wesley's Rule. —

Do all the good you can,  
By all the means you can,  
In all the ways you can,  
In all the places you can,  
At all the times you can,  
To all the people you can,  
As long as ever you can.

mub.

The storage battery  
that is in constant use  
requires frequent re-charge-  
ing. So does the live-wire  
teacher and his pupils. It  
is easily and effectively  
accomplished by subscrib-  
ing to the Business Educator.

smith

A B C D E F G H

I J K L M N O P

Q R S T U V W X

Y Z & Co.

a b c d e f g h i j k l m n  
o p q r s t u v w x y z &

1 2 3 4 5 6 7 8 9 0

This is a specimen of my  
penmanship this twentieth day  
of March, nineteen hundred and  
ten, while attending The  
Phelps Commercial School.  
R. U. Practical

PS. Memb.

A B C D E F G H I J K  
L M N O P Q R S T U V  
W X Y Z G. Gustafson 7-9-07

July 13, 1907.  
Some easy, plain, rapid business  
penmanship. C. E. Brumaghin.

Some easy business penmanship.

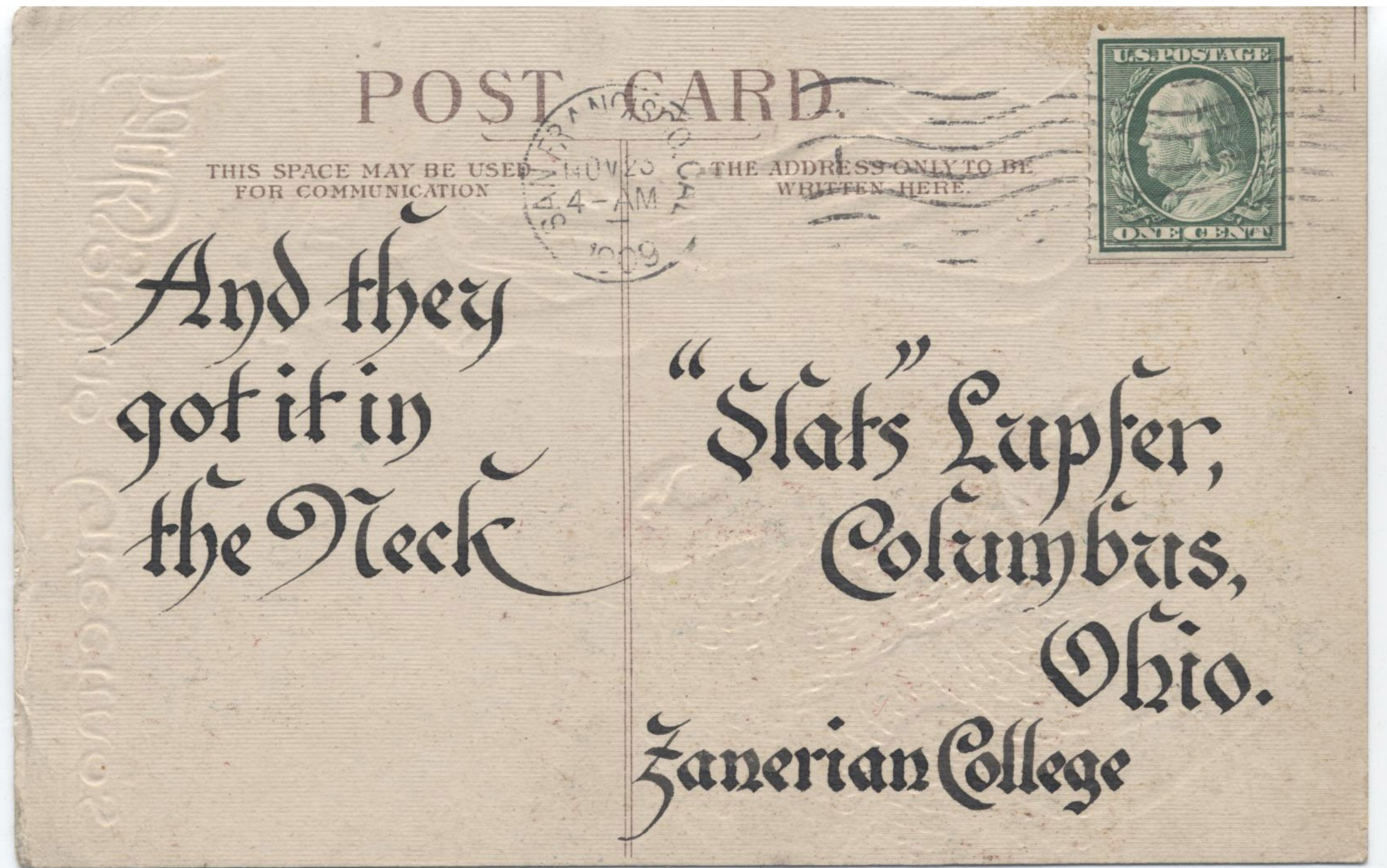
Good

Handwriting practice row 1

Handwriting practice row 2

Handwriting practice row 3

Handwriting practice row 4



Miss Margaret Smith

W. D. Smith

W. D. Smith

Miss Margaret Smith

Thomas W. Smith

Miss Emma Smith

W. D. Smith

Margaret Smith

H. J. ENNIS

H. J. Carter

Miller

H. J. Carter

Moore

H. J. Carter

100

H. J. Carter

100

H. J. Carter

100

H. J. Carter

H. J. Carter

Amaha

Mrs. J. M. Rogers

117-11-9th St.

H. J. Carter



*J. W. Johnson*

Heath

*J. W. Johnson*

Heath

*J. W. Johnson*

Heath

*J. W. Johnson*

Heath

*J. W. Johnson*

Heath

*J. W. Johnson*

Heath

D. Weston

D. Lewis

D. Taylor

Minnie Hammond

W. Jones

W. Jones

W. Jones

Frederick Berkman

Mrs. W. K. Lawson

Kate A. Dackham

Mrs Chas Sollenberg.  
Sampson

[Blank page]

E. H. Glasser.

E. B. Brown.

H. Mc. Lister

Wm. J. Fisher

D. W. Lindspire

A. Larsson

L. A. Fryken

OMAHA COMMERCIAL COLLEGE

*W. B. Magee*

*W. B. Palmer*  
*Pres.*

*W. B. Palmer*

L. H. Stryker

Kellogg

Mary Champion

L. H. Stryker

2 Jan 1868

Thomas Underwood

A. H. Coleman

W. H. Spencer

Cashier

J. G. Woods

C. P. T. E.

S. A. Gardner

By Brown  
Gardner not guilty

Mrs. Joseph W. Luffen

Miss Ena J. Tull

M. F. Skinner

Mrs. Mary Phelps

Earl A. Luffen

William Jesse Winston

11-2-10

M. F. Skinner

C. J. Luffen

Miss Emma Massey

*P. A. Crowner*

*W. J. Ryan*

*P. A. Crowner*

KIMPSON

E. A. Supper.

E. A. Supper.

E. A. Supper.

E. A. Supper.

E. A. Supper.

E. A. Supper.

E. A. Supper.

Columbus Ohio.

E. A. Supper.

E. A. Supper.

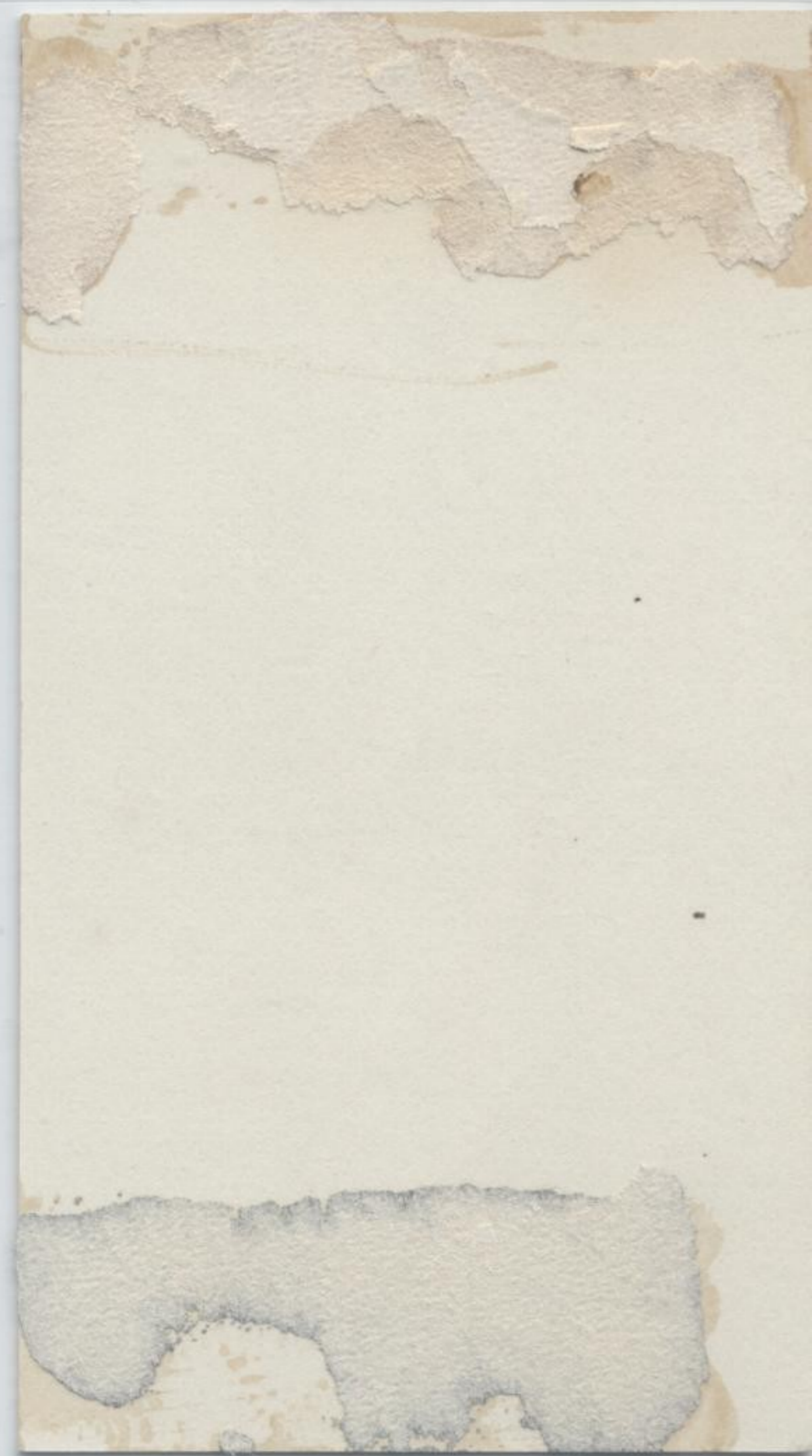




*J. W. Hammond*



*C. H. Johnson*



*J. M. Smith*

*J. L. Lewis*



Miss Geneva Foley  
Graduate Nurse

W. D. Stevens

W. D. Stevens

W. D. Stevens  
PENMAN

W. D. Stevens

W. D. Stevens

Mr. Thomas King  
Columbus,

Yamouan College.

Mary M. Davidson

W. D. Stevens

Rushes J. Charn

E. A. Super

Mrs. Harry H. Mills

JANELLER

C. Mills

H. M. Symonds.

J. B. James

H. M. Symonds

Mary M. Davidson.

J. L. Lument

There is but one straight road to success and that is merit. The man who is successful is the man who is useful. Capacity never lacks opportunity. A capable man on earth is more valuable than any precious deposit under the earth and the object of a much more diligent search.

W. Bourke Cockran.

Zaner & Blosser,  
Columbus,  
Ohio.

Mr. C. P. Zaner,  
Columbus,  
Zanerian College

Mr. and Mrs. E. A. Supper,  
Columbus,

70 American College  
118 North High St.

Ohio.



No flies allowed on my pen.

This Space For Writing Messages



PRINTED IN GERMANY.

*Mr. Carl Supser,  
Columbus,  
"Lanierian"  
Ohio.*

This side for the Address only.



# Fisher Colleges

ROXBURY  
MASS  
OPPOSITE  
DUDLEY ST  
TERMINAL



E. H. & M. C. FISHER  
Principals & Proprietors

SOMERVILLE  
MASS  
OPPOSITE  
WINTER HILL  
STATION

*L. L. Singer*

*L. L. Singer*

Cordially yours,

*E. S. Miller*

President

SEB

*Mr. C. T. Zaner  
Columbus  
Ohio*

SEB

*E. S. Miller*

*Mr. Wayne Messy,  
Marshfield,  
Wt.*

GOLD MEDAL AWARDS  
ALBANY BUSINESS COLLEGE  
CHICAGO, PARIS, CHARLESTON,  
BUFFALO AND ST. LOUIS EXPOSITIONS

SEB

CARNELL & HOIT

11-AM  
1915



*Mr.  
Zaner & Blosser  
Columbus,  
Ohio*

GOLD MEDAL AWARDS  
ALBANY BUSINESS COLLEGE  
CHICAGO, PARIS, CHARLESTON,  
BUFFALO AND ST. LOUIS EXPOSITIONS

SEB

Francis B. Courtney's Method of Detecting Forgery and Raised Checks is Used by Bankers in Every State in the Union

*Francis B. Courtney,*  
*Handwriting Expert.*  
*Examiner of*  
*Forged and Questioned Handwriting.*

P. O. BOX 704, MILWAUKEE, WIS.

SERVICES RENDERED IN

RICE-PATRICK CASE OF NEW YORK  
ROWAN CASE OF WISCONSIN  
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THOMPSON CASE OF CANADA  
GLASS WILL CASE OF OHIO  
KELLOGG-MCCABE CASE OF TEXAS  
PEACOCK CASE OF ILLINOIS  
SLIFER CASE OF IOWA  
PAULEY CASE OF WISCONSIN  
AND OTHERS

Phoenix National Bank, New York City  
American Loan and Trust Co., Boston, Mass.  
Milwaukee National Bank, Milwaukee, Wis.  
First National Bank, Baltimore, Md.  
Commercial National Bank, Chicago, Ill.  
American National Bank, Indianapolis, Ind.  
First National Bank, Portland, Me.  
Farmers' and Merchants' Bank, Illiopolis, Ill.  
First National Bank, Milwaukee, Wis.  
American National Bank, Los Angeles, Cal.  
Aetna National Bank, Hartford, Conn.  
Nat'l Bank of Commerce, Minneapolis, Minn.  
First National Bank, Omaha, Neb.  
Bank of North America, Philadelphia, Pa.  
Union National Bank, Streator, Ill.  
Nat'l Bank of Commerce, Kansas City, Mo.  
First National Bank, Concord, N. H.  
Germania National Bank, Milwaukee, Wis.  
Fifth National Bank, Cincinnati, O.  
Exchange National Bank, Little Rock, Ark.  
First National Bank, Birmingham, Ala.  
First National Bank, Denver, Colo.  
Commercial National Bank, Detroit, Mich.  
Bank of Commerce, Louisville, Ky.  
State National Bank, Oklahoma City, O. T.  
Fidelity Trust Co., Newark, N. J.  
First National Bank, Santa Fe, New Mex.  
Carolina Trust Co., Raleigh, N. Car.  
Home Savings and State Bank, Peoria, Ill.  
First National Bank, Bismarck, N. D.  
Wisconsin National Bank, Milwaukee, Wis.  
Atlanta National Bank, Atlanta, Ga.  
People's National Bank, Charlestown, S. Car.  
Howard National Bank, Burlington, Vt.  
Aberdeen National Bank, Aberdeen, S. D.  
Bank of Nevada, Reno, Nev.  
Citizens' National Bank, Winterset, Ia.  
American Exchange Nat'l Bank, Dallas, Tex.  
First National Bank, Portland, Ore.  
American National Bank, Nashville, Tenn.  
Marine National Bank, Milwaukee, Wis.  
Des Moines National Bank, Des Moines, Ia.  
Central National Bank, Topeka, Kan.  
Whitney Cent'l Nat'l Bank, New Orleans, La.  
State Bank of Virginia, Richmond, Va.  
American National Bank, Providence, R. I.  
State and Trust Bank, Highland, Ill.  
Atlantic National Bank, Jacksonville, Fla.  
Fidelity Trust Co., Tacoma, Wash.  
First National Bank, Wilmington, Del.  
National Exchange Bank, Milwaukee, Wis.  
First National Bank, Jackson, Miss.  
National Bank of Montana, Helena, Mont.  
Nat'l Bank of the Rep., Salt Lake City, Utah  
Arizona National Bank, Tucson, Ariz.  
H. M. Vandever & Co., Taylorsville, Ill.  
Bank of Commerce, Boise City, Idaho  
National Exchange Bank, Wheeling, W. Va.  
Marshall & Ilsley Bank, Milwaukee, Wis.

I most heartily recommend the use of the Courtney Method to every person who is frequently called upon to decide as to the genuineness of written instruments.

J. H. PUELICHER,  
Cashier Marshall & Ilsley Bank,  
Milwaukee, Wis.

May 29-07

Mr. M. G. Rohrbough,  
Omaha, Neb. -

Dear Sir - Yours received and noted. I would like to have you call during your visit to Chicago. If you come by the way of St Paul there will be no extra expense to you, as you would touch Milwaukee before Chicago. At that time I will talk the matter over thoroughly with you from all points of view. I'm looking for some good place, but it must be right.  
Yours,  
Courtney.



A B C D E F G H I  
K L M N O P Q R S  
T U V W X Y Z H. Bedinger

<sup>12</sup> S. M. Blue

M. Reaser

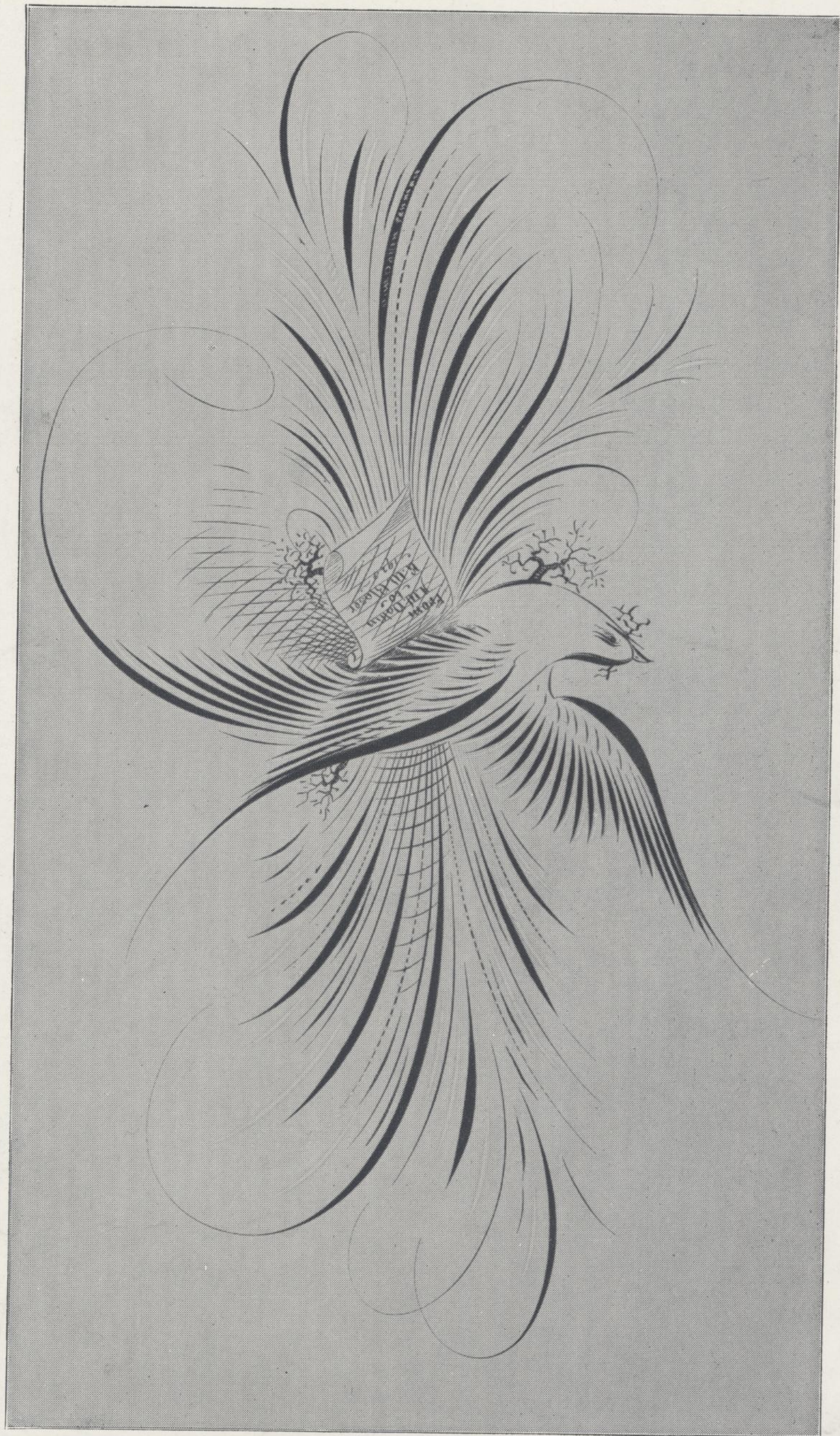
N. 7 Pearl Hudson.

<sup>18</sup> M. Albin

<sup>9</sup> L. Leamy

<sup>16</sup> Messrs. Janer AND Hoser  
PUBLISHERS OF  
The Business Educator,  
Columbus, O.

<sup>6</sup> Gurnette



A. D. Supper

In this you have  
a specimen of my ornate  
writing executed with some of  
my famous brown ink.

Very truly,  
A. W. Cabin

Damer



357 Fulton Street

OVER

REGAL SHOE STORE

*W. C. Dennis*

ARTISTIC ENGRAVING

*Brooklyn, N.Y. Dec 29, 1909*



NEAT DESIGNS  
FOR LETTER HEADS AND  
BUSINESS CARDS.

DIPLOMAS &c  
MADE AND FILLED.  
RESOLUTIONS  
— A SPECIALTY.

TERMS  
REASONABLE.

*original with a pen*

*James Blaser*  
*Plumbus*  
*His*

*reg to Dec 10 P*  
*Jan P*

Gentlemen,  
Enclosed is 1 \$ for which please put me  
down for another years subscription to the

"*Business Educator*" & oblige  
Yours fraternally

*W. C. Dennis*

*100/B*

P.S. The "B.E." is the boss paper and whoever  
gets it for a whole year will receive many times his money's  
worth. I have found it very interesting & instructive.

I have been much pleased to see my old friend C. T. Craigie  
in your paper. I hope you'll keep him at work, for he  
is a good one.

*Happy New Year!*

Beverly, Mass., 9-13-16.

Dear Janes & Blosser,

Please send me 10 or  
12 copies of the Sept B. C.  
and subscription rates to  
students, and oblige,

Yours cordially,  
C. E. Doner *not on agt  
list*

C. E. DONER,  
Beverly, Mass.



64-72-80



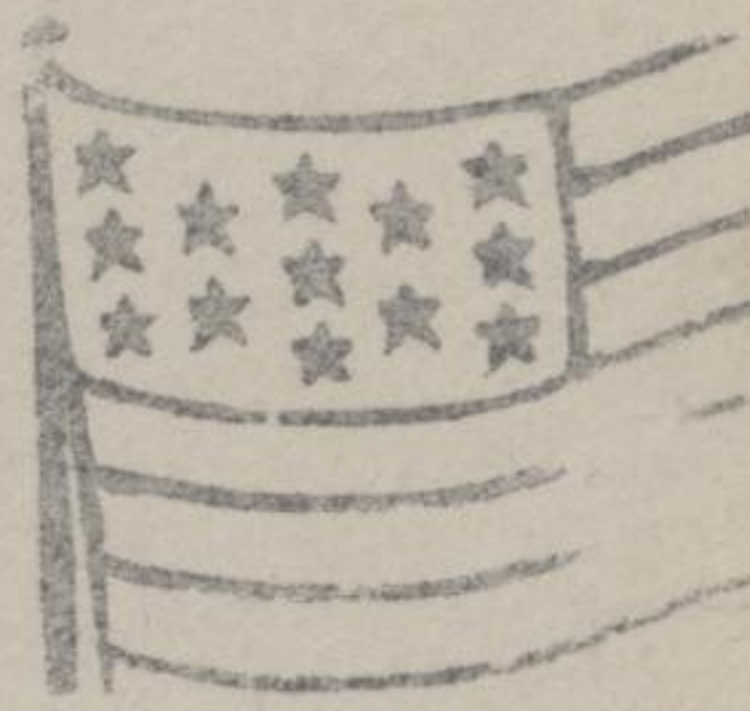
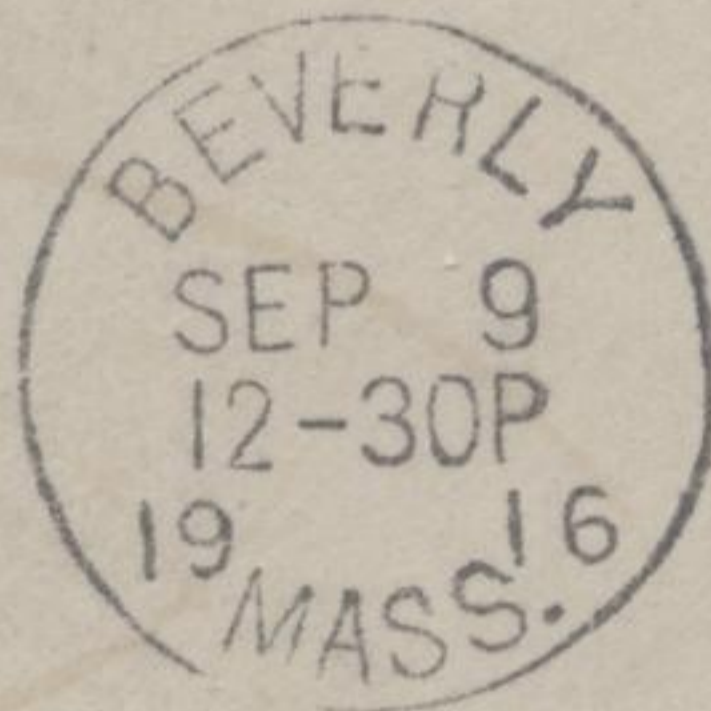
Mr. C. P. Janes,  
Columbus,

16/5  
15/8

Zanerian College

Ohio

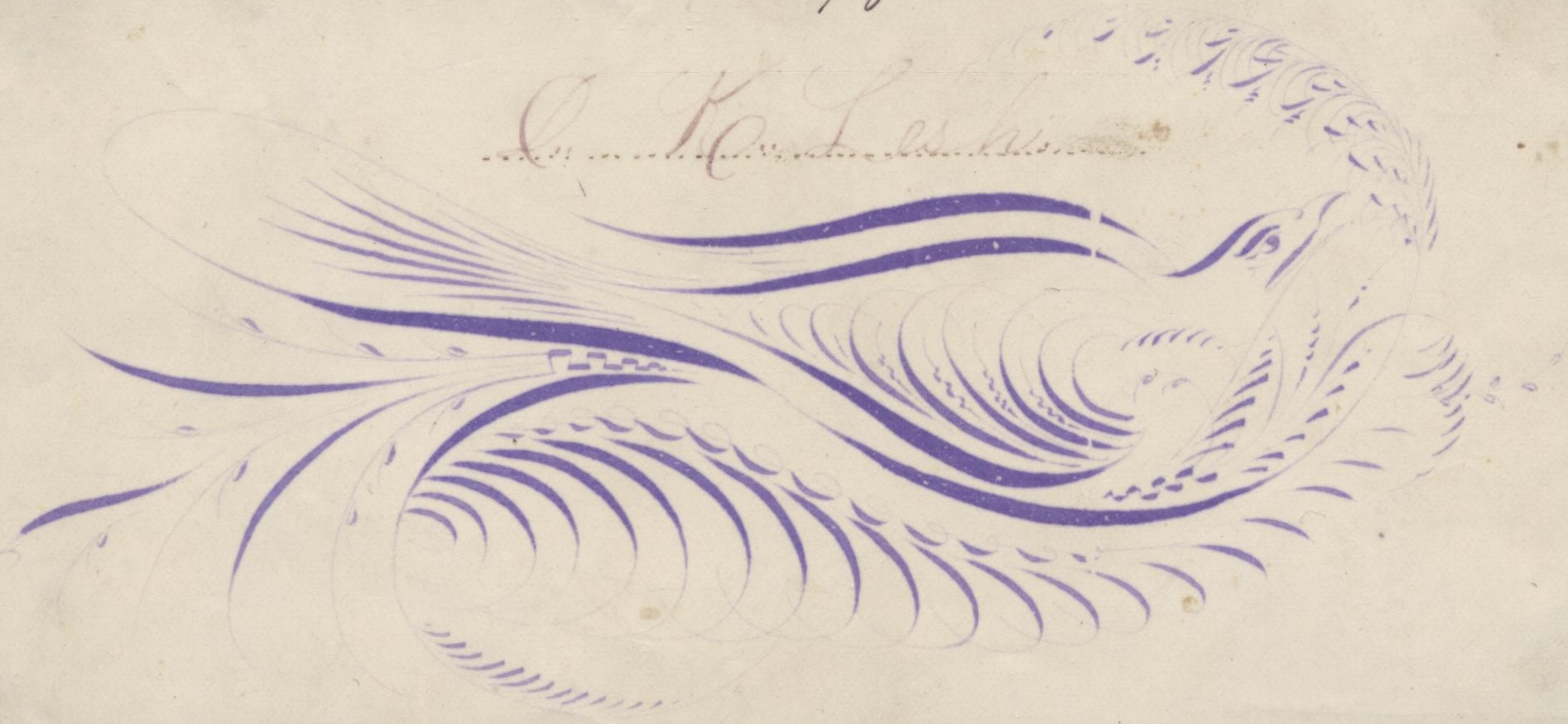
C. E. DONER  
Beverly, Massachusetts



Zaner & Blosser Co.,  
Columbus,

Ohio

L. K. L. Esq.



<sup>5</sup> Current Capitals

1 A B C D E F G H  
 2 I J K L M N O  
 3 P Q R S T U V W X Y  
 4 Z

Lady <sup>and</sup> Gen. Washington. W. Penn.

- 1 Account Bond Cash Draft Exchange
- 2 Freight Guaranty Harbor Invoice
- 3 Journal Kiting Ledger Adse Note
- 4 Owe Payment Quarantine Receipt
- 5 Pariff Urbanity Verdict W. Y. G. Ho.



W. B. Lamer  
& Co. Grocers  
Columbus  
Ohio

The  
Business Educator

John J. Hagan Esq.

John J. Hagan, Esq.,  
4141 Fifth Ave.,  
New York.

A woman may deceive a man,  
but she can never make a fool out of

Very truly yours,

T.

88

J. P. Michael.

I would expect him to advertise the  
hol. I will furnish the cut of holder  
M

Dear Reader:-

We take pleasure in handing you this catalog of our school, and trust you will be interested enough to give it a careful examination, and to write us for any further information which you may desire.

The high-grade practical work which we give, the low cost of tuition, and the delightful college atmosphere, make it worth while to spend your time in our school.

Ellsworth School of Commerce.

**Certificate of Membership**  
The American League of  
Professional Basketball Clubs

This is to Certify That **The Detroit Hockey Club**

of incorporation owning and operating a Professional Basketball Club, has by proper action of the American League of Professional Basketball Clubs been duly nominated and admitted into membership in that League, and has complied with Article VII.

**This Certificate**

Endorses the right of The Detroit Hockey Club to represent the city of Detroit in the American League of Professional Basketball Clubs in keeping with provisions of its Constitution and By-laws.

This membership may be transferred or assigned in keeping with the provisions of the Constitution and By-laws of the American League of Professional Basketball Clubs.

*Jacob L. Carr*



C. A. Supper.

47 So Sixth St.

Columbus.

Ohio

THE  
*Business Educator*  
DEVOTED TO  
*Commercial Education & Penmanship*  
ZANER & BLOSER CO., PUBLISHERS—  
*Columbus, Ohio.*

*Zaner & Bloser*

ut for a room and boarding place for you.  
Zanerian College of Penmanship  
*A. Supper* Prin.

*A. Hughes*

*A. Supper*

E.W.B.

1209

Mrs John Warner

Mrs.

A. Supper,

Calumet

Very truly yours,

E. M. Coulter.

President.

# Ferris Summer School

THE FERRIS SUMMER SCHOOL meets the greatest number of needs of all classes, including teachers, at the least possible expense  
NO OTHER SUMMER SCHOOL LIKE IT.

First Session Begins May 17th  
Second Session Begins June 28

SEND FOR CATALOG  
W. N. FERRIS, President, Big Rapids, Michigan



*W. N. Ferris*  
*Columbus, O.*

*Lanierian*

*3 1/4 in*

*D. M. Hunsinger*

*New Era Business College*



*A. N. Ferris*

*Snyder*

A. N. PALMER  
PRESIDENT



FRANCIS B. COURTNEY  
PRINCIPAL

GEDAR RAPIDS  
MAY  
12 10-29 PM  
1910  
IOWA



C



PALMER METHOD  
SCHOOL OF  
PENMANSHIP  
CEDAR RAPIDS  
BUSINESS COLLEGE  
CEDAR RAPIDS  
IOWA

*A. N. Ferris*  
*Columbus*

202 N 6th St.

FBC

*A. N. Ferris*

Freedom in Writing.

as in all things worth while,  
is the fruitage of imagination,  
ambition, desire to serve, and  
controlled movements.

ng

BEST BUILDING ERECTED IN THE UNITED  
FOR A BUSINESS COLLEGE

The Business Educator,  
Columbus, Ohio.



4 3/4 in.

Carhold

Columbus, Ohio.

J. P. Cooke.

In this you see  
a specimen of my ornamental pen-  
manship, written while attending  
the Zanerian.

Yours truly

M. G. Love.

Dec. 14, 1907.



"I am not much of a mathematician"  
said the cigarette, "but I can add nervous  
troubles to a boy, I can subtract from  
his physical energy. I can multiply his  
aches and pains, I can divide his mental  
powers, I can take interest from his work  
and discount his chances for success." Anon.

6 1/2 m

Subscribe  
for the

BA

and get  
wise

—H-C-RICE—

KY.  
Luffer,

Zanerian, Columbus, Ohio.

Count that day lost  
Whose low descendingsun  
Views at thy hand  
No worthy action done.

This is a plain specimen of  
my ornate writing.

Isaac Z. Hackman.

Compliments of  
Your Friends  
L. G. H. Coole

To  
Emma  
WITH BEST WISHES

Superior card  
Board



Mr. James B. Cannon

Henry Warren

Written by

E. M. Huntsinger.

NOV 1915

E. M. HUNTSINGER,  
HEGINS,  
SCHUYLKILL CO.  
PENN.

Pgh., Pa., Oct. 20, 1915.

Zaner & Blosser;  
Columbus, O.

Gentlemen:

Enclosed find check to cover cost  
of club and certificates.

Yours truly,

J. Lee Owens.

Columbus, O. 2-20-11.  
E. W. Cummins,  
Harris, Va.

Dear Sir:— In this you  
have a specimen of my orna-  
mental penmanship, which  
I trust will please you.

Hoping to hear from you  
in the near future, I am,

Yours truly,

Wensy Jones.

This is some  
new ink I just  
discovered.  
do you think of it?

Sawyer

518  
GERMAIN BUILDING  
LOS ANGELES, CAL.

C. A. Sawyer

To American

Columbus,  
Ohio

C. A. Sawyer

C. A. Sawyer

C. A. Sawyer

11  
M. H. Albion

1  
Mrs. J. C. Williams,  
St. Wayne,  
Box 54  
Indiana

2  
This specimen was  
written with a free movement  
the kind used by fine penmen.

Lehman

Some easy business writing,  
such as is taught in the  
Zanerian College.

Line of ornamental writing

Zaner <sup>and</sup> Blaser.

Supper

3-21-10

This is a specimen of my  
best business writing before be-  
ginning the course of lessons  
given in Mills' Correspondence  
School of Penmanship.

1234567890.

E. A. Supper

12, 4, 12.

Compliments  
of  
A. Supper

A. Owen

A. Johnson

Compliments of

Ed Lusser

A.A.A.A.

G. Madarasz

G. P. Fashell

P Escalon



Some easy business writing,  
such as is taught in the  
Jameson College

Specimens of ornamental writing.

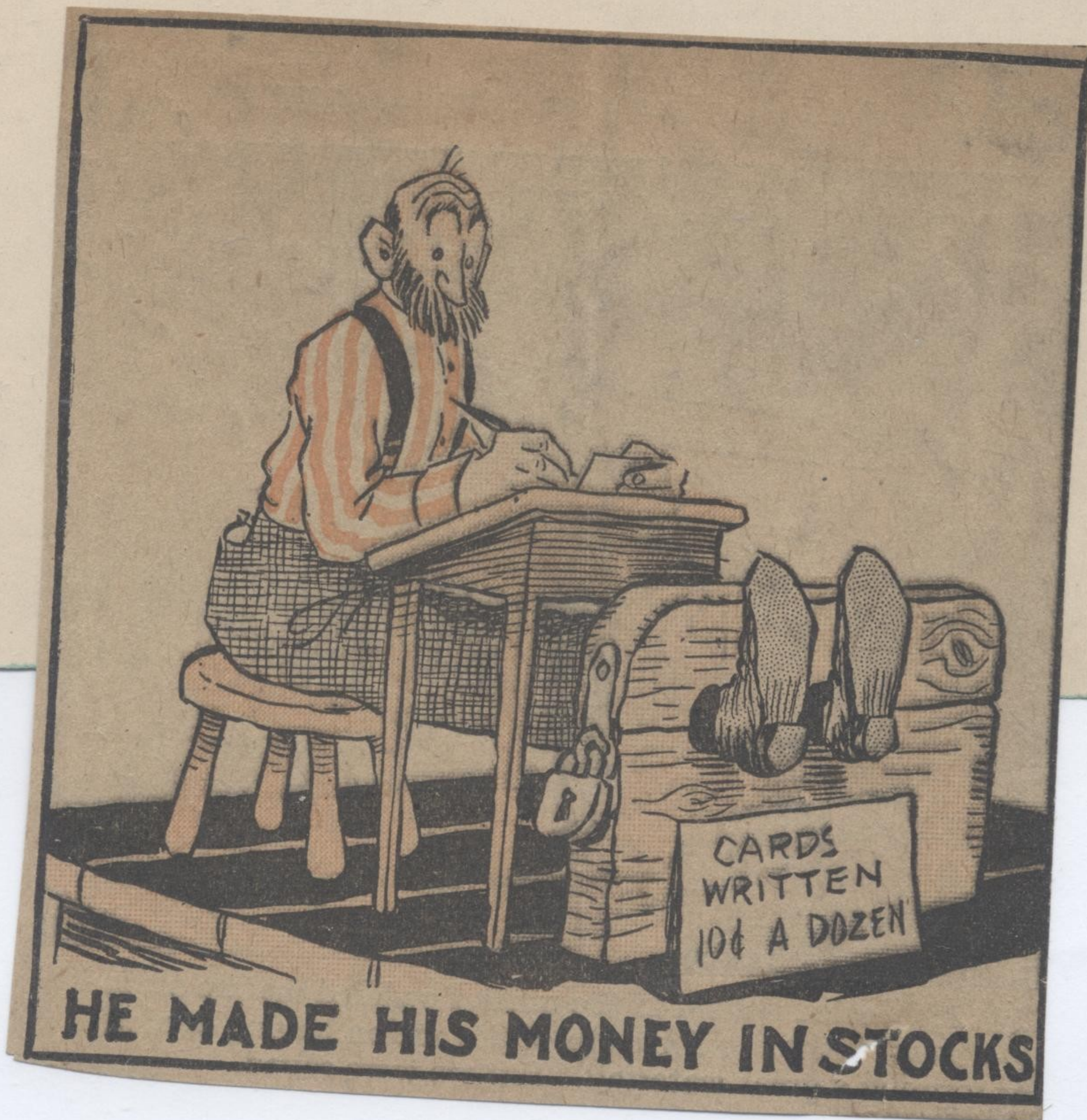
James and John

Post Script

*E. A. Luffer*

*Cash Book  
Ledger*

*E. A. Luffer*



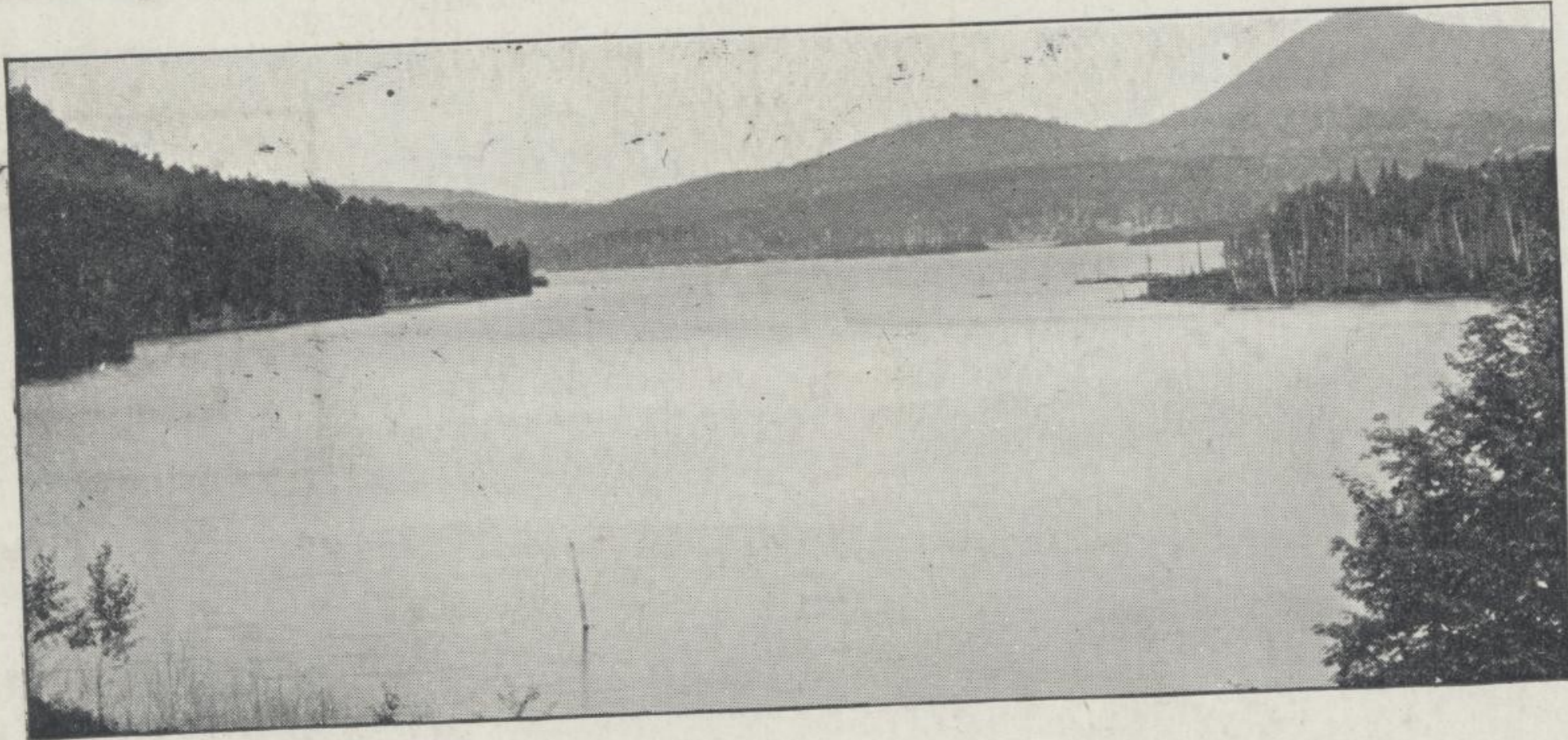
NATIONAL COMMERCIAL TEACHERS' FEDERATION

[30TH ANNUAL CONVENTION  
HOTEL BALTIMORE -- KANSAS CITY, MO.  
DECEMBER 28 - 29 - 30, 1927]

SMITH OCT 21  
11 AM  
ENGLAWOOD

Mr. C. C. Phelps,  
Columbus, Ohio.

612 N. Park St.



mailed 6-10-10

Adirondacks—Indian Lake, from D. E. Farrington's.

Your mailing clerk must have overlooked  
me on June Bus. Educator.

L. Madarasz, Napa, Calif

Change of address:

L. Madarasz

Napa Calif

and not Gridley

✓ Swire

Apr 18, '10

Knoxville, Tennessee.

June 1, 1909.

Friend Ganer:

I am in receipt of your valued letter with remittance, for which many thanks, and in complying with your request, hand you this as a specimen of my ornate writing.

I trust it may prove satisfactory, and be an added inspiration to the aspiring student in whose hand it falls.

With sincere good wishes,

Your friend and admirer,

L. S. Adarass

Golden College,

Wilmington, Del.,

Aug. 1, 1916.

Mr. E. A. Lupper,

Zanerian College,

Columbus, Ohio.

Dear Mr. Lupper:

Your kind letter requesting a specimen of my business writing has been received. I now take great pleasure in complying with your request.

Hoping to hear from you again in the near future, I remain

Yours sincerely,

W. P. Mahaffey.



BCDEFGHIJKLM  
NOPQRSTUVWXYZ

Z& STANDARD MEDIA

abcdefghijklmnopqrstuvwxyz

1234567890!

A B C D E F G H I  
K L M N O P Q R S T  
U V W X Y Z Ho.

Written very rapidly.

Meub.



Some of my business writing.  
Albert F. Meub.

Pasadena, Cal.,

July 2, 1915.

Mr. E. A. Luffer,

Columbus, Ohio.

Dear Mr. Luffer:

Will you kindly  
tell me what pen and what  
ink you use when preparing  
ornamental writing for engraving?

Your friend,

A. F. Meub.

A. F. Meub.

*Handwritten cursive text, possibly a signature or decorative flourish.*

Mr. E. A. Luffer,  
To Zaner and Bloser  
Columbus, Ohio.

*Decorative flourish or signature element.*

*Decorative flourish or signature element.*

*Handwritten cursive text, possibly a signature or decorative flourish.*  
Knoxville, Tennessee.  
Mar. 7, 1910.  
*Handwritten cursive text, possibly a signature or decorative flourish.*  
Friend Collins,  
*Handwritten cursive text, possibly a signature or decorative flourish.*

Springfield, Mass.

May 4, 1916.

Mr. C. C. Graves,

Unionville,

Conn.

Dear Sir.

Your letter of the Tenth

Columbus, Ohio, 4, 14, 08.

Received of

C. A. Supper

\$ 25  
100

One and

25  
100

Dollars

For rent from 4-13 to 4-20.

Mrs J. R. Hubbard

Handwritten cursive text, likely a signature or name, written vertically on the left side of the page.

Handwritten cursive text, likely a signature or name, written vertically in the middle of the page.

Handwritten cursive text, likely a signature or name, written vertically on the right side of the page.

New Year Greetings  
from  
The Business Educator

6 in.

150 line screen Cop.

D202-4

2

*S. Taylor*

*S. Sanders*

*S. Smith*

"Keep thyself simple, good, pure,  
serious, free from affectation, a  
friend of justice and a worshipper  
of God." 843

bin

~~OFFER~~

J. H. Elston

If convenient, a remittance  
should be appreciated  
Z. & B.

Above please find Statement of your Account. Un-  
less advised to the contrary, we shall take the liberty  
of drawing on you for amount due on \_\_\_\_\_  
Kindly honor our draft, and oblige, Z. & B. Co.



It will pay you to  
take a thorough course  
in penmanship at the  
Zanerian College

Compliments  
of <sup>and</sup> Zaner &loser.  
Lupfer.

Mr. C. C. Phelps,

Columbus,

Ohio.

Zanerian  
College

H. P. Browning

H. J. Parker

Blanche Brooks

C. P. Zaner

J. D. Cameron

H. C. Clifford

Mr. *E. Supper,*  
Columbus, O.  
9<sup>o</sup> *Lawman*  
*Supper.*

*H. C. Smith*

*E. Supper,*  
Columbus, O.

*E. Supper*

With the compliments of  
*John R. Gregg*

*N. L. Darner,*  
Pa.  
544 Cora  
Pa.

Leo Keimer

Leo Keimer

Leo Keimer.

Leo Keimer

Leo Keimer

W. M. Hubert

American  
Columbus,  
Ohio.  
118 N. High St.

W. H. Ferris

11th

Washburn

Wassell

Columbus

Miss

James B. Shaw

Yours sincerely,

C. D. Darned

#2  
4-9-10  
box 425

To Mr. C. D. Zaner,  
Columbus,  
Ohio.

118 North High St.

Mr. E. A. Luppfer

Columbus

202 N-6th Street

Ohio

S S S S

W. W. Estes

Clivia J. Shelley -

Married

Sunday Evening December, 25th

at seven thirty o'clock.

Newtonia, Mo.

1892.

A. A. Arenius.



A B C D E

F G H I J

K L M N

O P Q R

Count that day lost  
Whose low descending sun,  
Views at thy hand  
No worthy action done.

H.W.K.

4 1/2 in

P. Zaner  
Zanerian  
Penmanship  
School

Columbus,

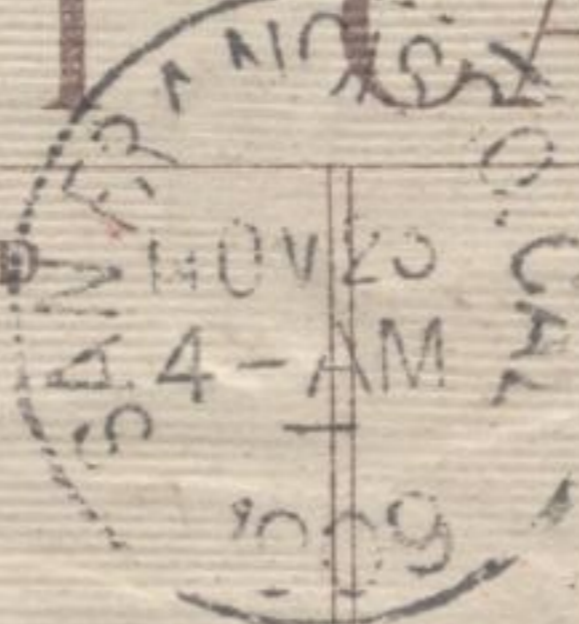
879  
Prof  
H. H. Hoses,  
Columbus,  
Ohio

THE  
"Zanerian"  
%

POST CARD

THIS SPACE MAY BE USED FOR COMMUNICATION

THE ADDRESS ONLY TO BE WRITTEN HERE.



And they  
got it in  
the Neck

"Slats" Lapsler,  
Columbus,  
Ohio.

Zanerian College

Vertical embossed text on the left edge of the card.

# Thanksgiving Greetings



Them's both fine birds.



lllllll llllllll llllllll llllllll  
llllllll llllllllll llllllllll llllllllll  
lllllllll hllllllllll hllllllllll hllllllllll  
llllllllll hllllllllll hllllllllll hllllllllll  
pull the make allow rubber allowed  
able bible blade plain much taken  
unlimited illumination boldness colt  
ultimate billed kept how lobster rob  
bomb occult rubbish calculus bubbles



C Chas C

Chas D C C

C C C Chas S Donnelly

Chas S D Chas S Donnelly

mine nine vine wine  
come room some river

line linen him human  
blue bubble kind knew

gone game going your  
join joining zone ozone

l linen linen linen

l linen linen linen

l bun bun bun barn

l hum hum human h



TTTTT UUUUU  
VVVVV WWWW  
XXXXX YYYYY  
ZZZZZ  
AAAAA BBBB  
CCCCC DDDD  
EEEEEE

salvatore deterrabile conlamine  
because much promise fragments  
total right exception qualification  
unlike golly value unite guggug  
condemn won't thank young sun  
blame manufacture condition or



*S. S. Preston*

He teaches the system of Penmanship of the very highest order. He has been here with great success. I have never known a teacher. A. CRITCHEY.  
The City of Cambridge, Mass. N. Y.

Mr. S. S. Preston has done a great and good work in this important branch of the teacher's work. CHAS. JACOBS, Sec. of the Board of Ed. of the City of Cambridge, Mass. N. Y.

E OF LETTERING

MAIN BLDG.  
ES, CALIFORNIA

LOS ANGELES, CAL.  
APR 3  
6-PM.  
1908



*C. A. Luff*  
# 47 S 6<sup>th</sup> St  
Columbus, Ohio

Dear Mr. James,

Enclosed find

a specimen of my off hand flourishing.

Hoping it will please you.

I remain,

Yours truly,

J. Preston

70 years old

High School of Com.

Springfield, Mass., 11, 4, 16.

The Business Educator,

Columbus, O.

Gentlemen:

About three weeks ago I sent you a list of eight names for B. E. or Zaner Method certificates, and enclosed my check to cover cost.

Can you send them along soon now? The pupils are anxious to receive them.

Yours sincerely,

S. O. Smith

✓ rewrite (certs sent by ex 11-1-16)

DAVID C. SAPP  
PROFESSIONAL PENMAN AND  
ENGROSSER  
*Philadelphia, Pa.*

*30 Spring Place*  
W. Palmer Co.,  
New York,  
N.Y.

W. Palmer.

J. Quackenboss,  
Freeley,  
Calo.

By W. D. Sears, (Roman)  
Brook College, Jersey City, N.J.

4 5/8 in.



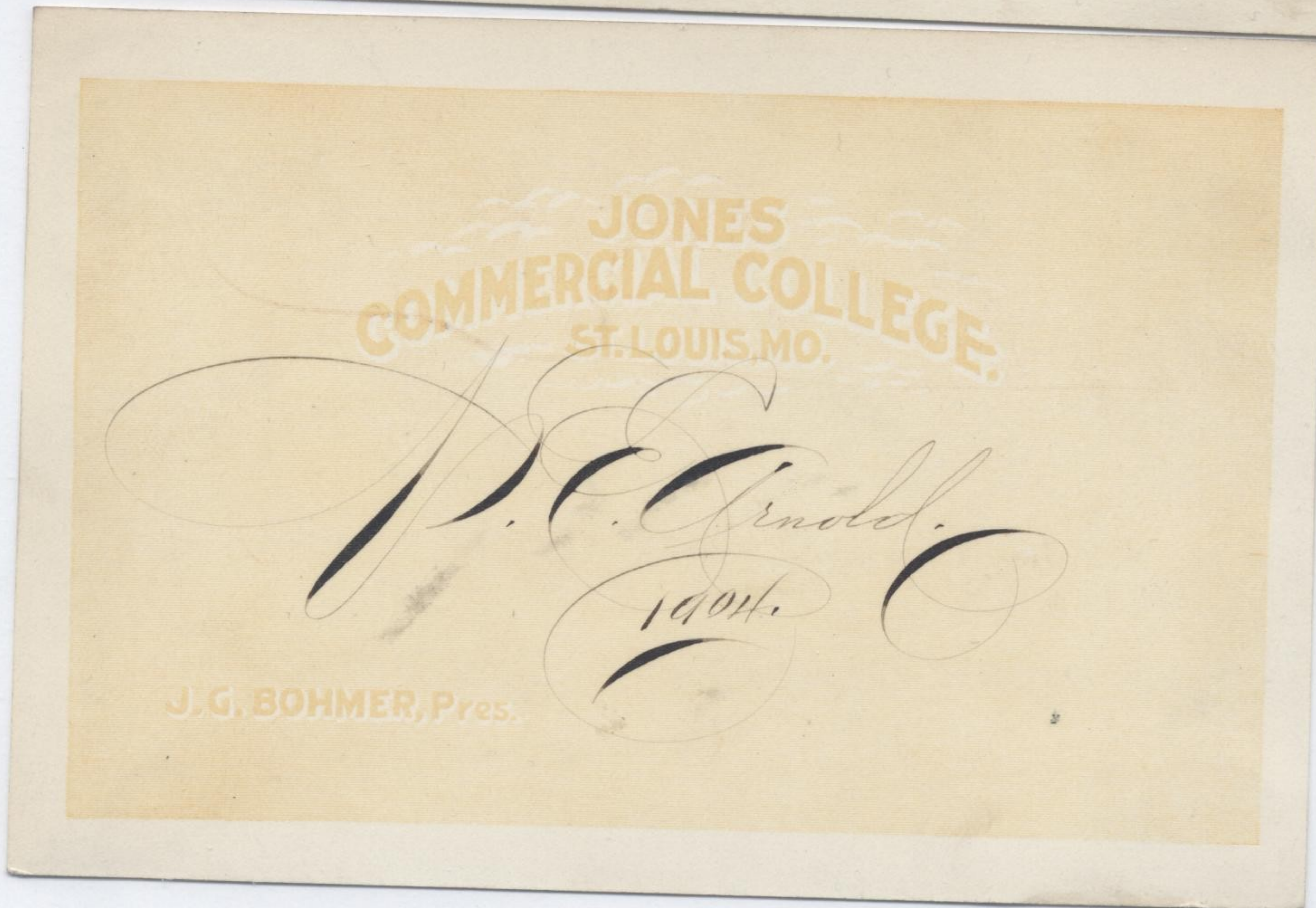
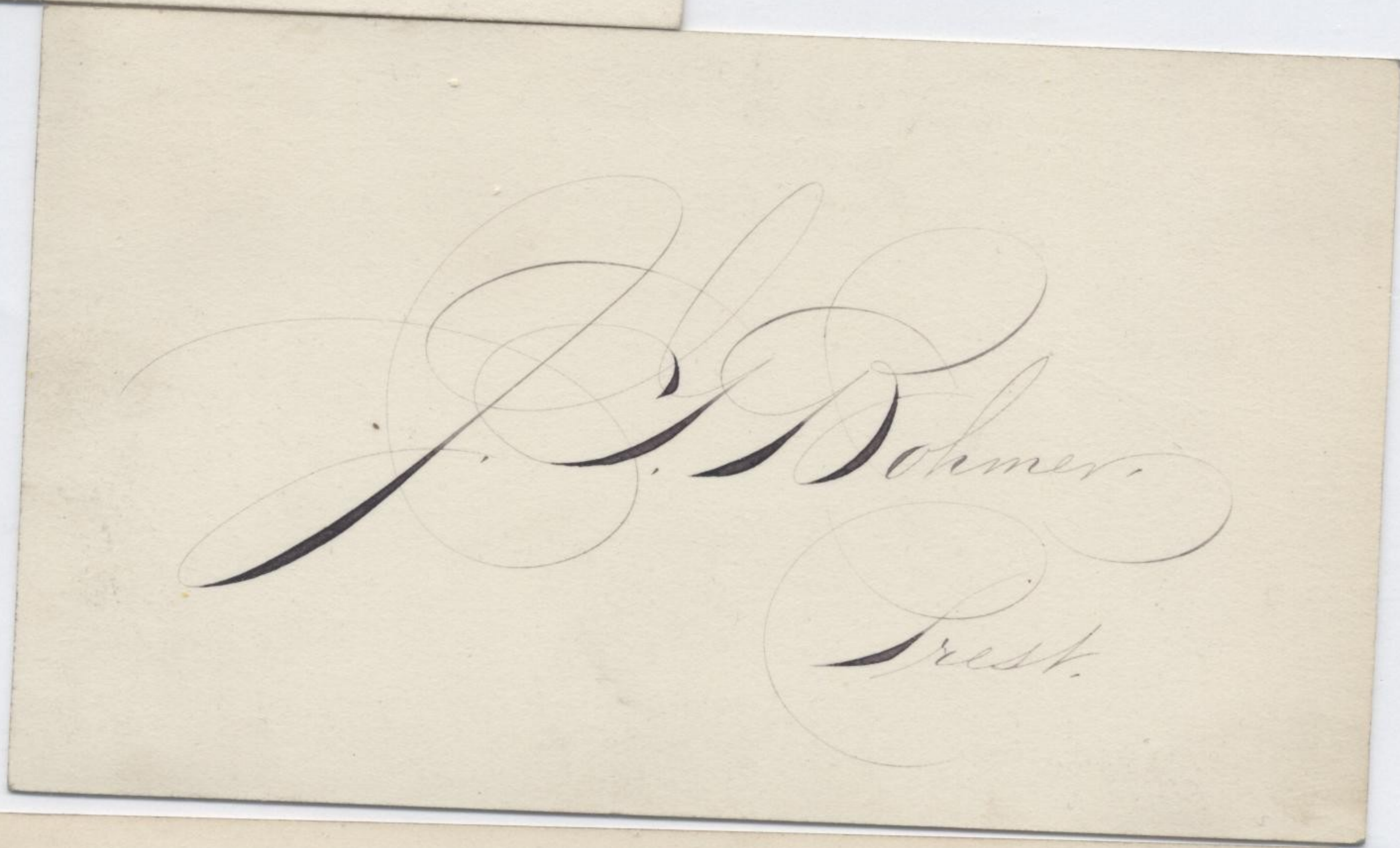
Handwritten calligraphy on a piece of paper. The main text is written in a highly decorative, cursive script. The word "Handwritten" is written in a large, bold, black ink, with the letters 'H', 'a', 'n', 'd', 'w', 'r', 'i', 't', 't', 'e', 'n' being very thick and stylized. The word "Calligraphy" is written in a smaller, more delicate cursive script, with the letters 'C', 'a', 'l', 'l', 'i', 'g', 'r', 'a', 'p', 'h', 'y' being thin and elegant. The word "Calligraphy" is written in a smaller, more delicate cursive script, with the letters 'C', 'a', 'l', 'l', 'i', 'g', 'r', 'a', 'p', 'h', 'y' being thin and elegant. The word "Calligraphy" is written in a smaller, more delicate cursive script, with the letters 'C', 'a', 'l', 'l', 'i', 'g', 'r', 'a', 'p', 'h', 'y' being thin and elegant.

What manner of man was she?

What is he?

What manner of man was he?  
His life the embodiment of  
mystery the orthography of his  
name even in doubt — poet and  
philosopher — wielder of a magic  
pen — master of every scale of  
human passion, from the pure  
and lofty thoughts of a demigod  
to the anguished mutterings  
and cries of despair of a lost  
soul — his every delineation a  
human document his characters  
the genuine progeny of world —







Calligraphy of the name "C. Motta" in a highly decorative, cursive script.



4 3/4 in

H. W. Dickinger

C. Laman

D. Thomas

H. W. Shaylor

C. B. Banning

A. W. Hinman

H. W. Williams

H. S. Goser

A. L. Taylor

C. B. Merrill

Miss H. W. Bliss.

Miss J. P. Kelchum.

Miss Bliss  
New York  
N.Y.

NEW

1916  
KY.



Janer J. Blaser,  
Columbus, Ohio.

Dear Friends,

Merry Christmas!

Happy New Year!!

Smith  
1912.

Yours truly,

J. B. Courtney

Faithfully yours,

Robert C. Spencer

M. A. Bowen

Milton H. Ross

Shane

Your friend,

A. A. Kuhl.

O. G. Martz.

C. J. Doney.

Yours truly,

F. B. Caustney

Jane Blosier

yours,

P. S. Knowles.

w of a

Sincerely,

A. W. Kimpson

A. L. Rogers

See book Dec 2nd

wide humanity & (immortality rests upon)  
The fact that had seemed rare & surprised by men who had and speak and the reader think he should himself have spoken or acted on the same occasion

J. M. Garrison

Smyden

O. L. Sorber  
Penman

Noxen, Pa. 5-4-08.

Messrs. Laner & Blosser,  
Columbus, Ohio.

Gentlemen:-

I thank you very kindly for the cut of my letter, which you sent me, and I trust you will pardon me for not thanking you sooner. I prize it very highly.

Wishing you ever success, I am, my dear sirs, as always and forever your admiring friend.

O. L. Sorber



J. C. Gustafson

A B C D E F G H I J

K L M N O P Q R S

T U V W X Y Z

S. M. S.

A. S. Brown

3 1/4 in

KINDNESS of V.P. ZANER.  
ZANERIAN COLLEGE

Washburn

Your pen must glide.  
D. M. Hubert.

Rudens Greenwall  
425 North Broad St.  
Ridgway, Pa.

4  
Standard Capitals

1 O O O O O O O O O O O O O O O O  
2 O O O O O O O O O O O O O O O O  
3 O O O O O O O O O O O O O O O O  
4 O O O O O O O O O O O O O O O O

17

O O O O O O O O O O O O O O O O  
O O O O O O O O O O O O O O O O  
O O O O O O O O O O O O O O O O

18

\$1775.45 New York N.Y. July 5 1880.  
Sixty days pay to the order of W.B.  
Harris Seventeen hundred Seventy five and <sup>4</sup>/<sub>100</sub>  
Dollars and charge to the account of  
to Enos Williams Ben. Brownlee  
Patt. Med.

*A. P. Meub*

PENMAN  
POLYTECHNIC HIGH SCHOOL  
SANTA ANA, CALIFORNIA

A. P. Meub,  
#2040 Garfield Ave.,  
Pasadena, Calif.

118  
*W. H. H. H.*

*A. P. Meub*

*Columbus,*

*Ohio*

PASADENA  
OCT 26  
11 AM  
1915  
CAL.



X B C D E F G H I  
J K L M N O P Q R  
S T U V W X Y Z 1 2 3 4 5 6 7 8 9

A line of phann rapid business  
writing. A line of model business  
writing.

*A. H. Strickland*

Columbus, O., 3-2-'09.  
Friend Carl;

I take pleasure in complying with your request and herein you have a specimen of my writing as it now is.

Hoping that it may accompany you thru continued success and usefulness. I remain,

Sincerely yours,  
J.A.  
Stryker.

Success Club

A. B. Cheerily D. E. Firmness

S. M. S. Intensive J. K. Love M. M. Originals

P. P. P. Resolutely S. S. United W. W. Philanthrope

Yours Jealously

, I am,  
truly,  
L. Chamberlyn

Chambers

Chambers

Cincinnati, O.  
August 10, 1910.

James <sup>and</sup> Blosser,  
Columbus, O.  
Gentlemen,-

I find enclosed a little  
booklet which may serve to a-  
muse you for a few moments  
while dissecting it and this  
script.

Yours truly,

A. Tate



These is a wide in the affairs

of men which taken all the head

heads and to fortune. SHK.

Seal  
&  
Mail

Happy New Year.  
- 1915 -

Health, Prosperity.

H. J. Walter

Cincinnati, Ohio, Feb. 1, 1915.

Friend James H. Blosser:

I take pleasure in sending you herewith a small specimen of business writing. It is not very good but it is the best I can do today. Feel it if you wish but if there is time enough, I shall try to get out something better for you. If you can not make use of this one, it will be perfectly all right with me.

Very sincerely,

A. M. Bennett.

P.S. Take your choice of the three enclosed specimens.

Some easy business writ-  
ing, such as is taught in the  
Janerian College.

A specimen of ornament  
and penmanship.

Janer & Blaser

Per Kennell.

Esteemed Patron;

Your remittance is received and acknowledged with grateful thanks.

Wishing you increased joy and prosperity, we are,

Appreciatingly yours,

Jane A. Plover  
Columbus, O.